

MINUTES OF THE SMITHVILLE TOWN BOARD
BUDGET WORK SESSION, TRUCK BID AWARD
JULY 15, 2014

The Budget work session meeting was called to order at 6:33pm by Supervisor Fred Heisler Jr. Present also were Boardmembers Tom Pollard, Karl Ludwig, John Cammarata and Bob Whitmore. Also present were Town Clerk Owens, Hwy Supt. Schultes, and vendor Ken Stead from Burr Truck, presenting a truck proposal revised bid.

Burr Truck has 1 Volvo truck in stock with a choice of boxes; the vendor can offer an M&C box instead of the Tarco in order to get the in stock truck completed within the 2 month timeline the Town would like. Burr Truck can also, with their "in stock" truck, complete the truck with a Tarco box, plow, hydraulics, etc. in a 3+ month timeline.

The current International (Town truck) already has a Tenco Dump box on it. Wayne's welding offer is for a Tenco Dump box. These have not held up and stainless steel is not offered for the Tenco, but Tarco does offer the stainless steel floor.

The Burr Truck vendor gave a snapshot of the differences between last week's bid Volvo Truck and their "in stock" Volvo truck, all of which would be beneficial to the Town of Smithville:

Town of Candor truck specs vs. the Town of Smithville truck bid

- Delco starter vs. Volvo Starter (better warranty)
- Larger diesel tank
- Taller exhaust stack
- 6 pad transmission
- Different chassis
- More comfortable Driver's seat
- Different, treated Front tires:
- Axel forward vs. axel back

Highway Supt. Schultes expressed his opinion that he would rather have a Volvo truck than others that were bid. The Volvo truck currently in use by the Town has held up well compared to the International. Also this is a 2015 model truck compared to the others bid with the exception of Stadium's International truck bid. Most opinions are a little skeptical of the 1st year (introductory year) burn off system on the International.

After some discussion, Supervisor Heisler requested a drop dead date of Oct 31st for the "in stock" Volvo truck with a Tarco box and additional equipment. Vendor Ken Stead said he thought he could meet that date. Supervisor Heisler then asked for a negotiated price for the "in stock" Volvo truck with a Tarco box and 2 additional Tarco boxes for the '02 Volvo and the '02 International. The final agreed upon price was \$265,500. (\$185,380. For the 2015 Volvo Truck w/Tarco box, and \$80,120. For the 2 additional boxes.)

RESOLUTION # 22: PURCHASE 2015 VOLVO TRUCK/TARCO BOX, 2 ADDITIONAL TARCO BOXES FROM BURR TRUCK FOR \$265,500.

On a motion by Councilman Pollard, 2nd by Councilman Ludwig, the following Resolution was adopted, each Board member voting by roll call vote:

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Councilman Karl Ludwig: Aye

Councilman John Cammarata: Aye

Councilman Tom Pollard: Aye

Councilman Bob Whitmore: Aye

Supervisor Fred Heisler Jr: Aye

RESOLVED to purchase from Burr Truck, Vestal NY a 2015 Volvo Truck with Tarco box, plus 2 additional Tarco boxes for the '02 Volvo and the '02 International for a total amount of \$265,500. With a set delivery date of on or before Oct. 31, 2014.

It was also noted that this bid is for the "in stock" Volvo truck with reviewed and modified changes to the original bid specs in order to expedite the order. A letter will be faxed to Burr Truck to confirm the sale and start the building process.

The Board completed the meeting by continuing to discuss the preliminary 2015 Budget. A motion to adjourn until July 21st was made by Councilman Cammarata, 2nd by Councilman Ludwig. All 5 Board members present were in favor, motion carried. Meeting adjourned at 8:49pm

Alison B. Owens

Smithville Town Clerk